

# NJSDA — New Jersey School Development Authority

Contract #GP-0223-F12 — Furniture, Fixtures & Equipment



ColorScope® Shelving & Furniture



Totalibra® Steel Shelving



TechnoLink® Desk

## CONTRACT EXPIRATION:

March 30, 2019

## APPLICABLE PRICE LIST:

2015 Demco Spec Guides

## WHO CAN USE:

- NJ SCHOOLS DEVELOPMENT NJ K–12 Schools (New & Renovation Projects)
- Public bodies who may be added during the contract period

## DELIVERY & INSTALLATION TERMS:

Delivery will be included in the discounts proposed and includes FOB Destination, uncrating, spotting, assembly, installation, making ready for use and removal of debris.

Installation services covered under the proposed discounting assume the following typical project site conditions:

1. elevator exists and will be made available for installers use;
2. loading dock exists for trucks to unload at;
3. all products to be installed during a single trip;
4. prevailing wage rates are not required.

**WARRANTY:** Manufacturer's warranty.

## DEMCO CONTACTS:

**Contract Administrator:** Kristopher L. Snow

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**Primary Sales**

**Phone:** 800-747-7561 **Fax:** 800-730-8094 **Email:** leads@demco.com

## AWARDED PRODUCT LINES AND DISCOUNTS:

MANUFACTURER/ BRAND	DISCOUNT % Off MSRP
Demco ColorScope®	45%
Demco Steel	45%
Demco TechnoLink®	45%
Demco Totalibra®	45%
Demco End Panels and Canopy Tops	45%

## DESIGN & PLANNING SERVICES:

Send us a simple sketch plan of your space, along with digital photographs and a written description of your project scope and requirements, and our project team will provide:

### Small Scale Projects:

up to 600 sq. ft. with an order size of \$15,000

1. An initial phone consultation to discuss your project.
2. A preliminary 2-D design proposal for you to review.
3. Two further design revisions for you to develop the design proposal.
4. A complete project quotation of the approved design, containing all selected products.
5. A designated project coordinator as a single point of contact for communication and management of all order fulfillment and installation activities.

### Mid-Sized Projects:

600–2,000 sq. ft. with an order size of \$15,000–\$50,000

1. A phone, web based or on-site consultation (dependent on project location).
2. An initial 2-D design proposal showing two design options.
3. Three further design revisions of the selected option to develop the design further.
4. A complete project quotation of the approved design, containing all selected products.
5. A designated project coordinator as a single point of contact for communication and management of all order fulfillment and installation activities.

### Large-Scale Project:

over 2,000 sq. ft. with an order size over \$50,000

1. A phone, web-based or on-site consultation (dependent on project location) to better understand your project needs and requirements.
2. An initial 2-D design proposal for you to review, followed by further 2-D/3-D design revisions as required to fully develop the design proposal.
3. A complete project quotation of the approved design, containing all selected products.
4. A designated project coordinator as a single point of contact for communication and management of all order fulfillment and installation activities.



Demco specializes in designing and furnishing library interiors. View our online portfolio today. Contact us for help with your library.

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