



Demco Steel Shelving



ColorScape® Shelving & Furniture

CONTRACT EXPIRATION:

June 30, 2018

APPLICABLE PRICE LIST:

The price list for each product line will remain active from the date it was submitted to MHEC until the contract expiration date.

WHO CAN USE:

Available in MA, RI, VT, CT and NH to:

- Public & Private Schools, K-12
- Colleges & Universities
- Municipalities in the New England MHEC Region which may include public libraries & nonprofit, technical, vocational & charter schools.

DEMCO CONTACTS:

Contract Administrator: Kristopher L. Snow

Phone: 866-558-9068 Fax: 888-320-0288 Email: contracts@demco.com

Primary Sales

Phone: 800-747-7561 Fax: 800-730-8094 Email: leads@demco.com

AWARDED PRODUCT LINES AND DISCOUNTS:

DEMCO BRANDS	DISCOUNT OFF MSRP	
	Dock Delivery	Installation
2014 Demco ColorScape	52%	44%
2014 Demco Steel	52%	44%
2014 Demco LibraCraft®	52%	44%
2014 Demco TechnoLink	52%	44%

AWARDED DEALER	DISCOUNT OFF MSRP	
	Dock Delivery	Installation
OFM	48%	40%
MediaTechnologies®	39%	29%
Anyspace	39%	29%
Elements	39%	29%
Mediaspaces	39%	29%
Russwood	50%	42%



TechnoLink® Desk

DELIVERY TERMS:

- FOB Destination: if Dock delivery is required the dock delivery is included with the appropriate discount.
- Dock Delivery: all deliveries shall be inside door delivery only.

SERVICING DEALER:

- High Point Furniture Industries®

INSTALLATION TERMS:

- FOB Destination: Installation charges are already included with the Installation discount.
- When installation is required it includes uncrating, assembly, installation and removal of all debris from the premises.
- **Bidders working on site** agree to abide by the member site rules and regulations concerning such items as timing of work, access to facilities, parking regulations, etc. While working on or within the member's site, bidders will also comply with federal, state and local laws, ordinances, regulations and codes ensuring healthful and safe conditions for the duration of the work performed.
- Prevailing wage rates may apply.

WARRANTY: Manufacturer's warranty.

